

CERTIFICATE IN INTERNATIONAL BUSINESS NEGOTIATION – HONG KONG

JUNE 2013						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
16	17	18 Pre-class Technology Orientation 2:00 – 4:00 pm Negotiation 4:30 – 9:15 pm	19 Negotiation 4:30 – 9:15 pm	20 Negotiation 4:30 – 9:15 pm	21 Negotiation Adventure Learning	22 Negotiation 9:00 am – 4:30 pm
23	24	25	26 Take-Home Negotiation Exam Due	27	28 Distance Learning Begins	29

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JULY 2013						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
30	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26 Final Analytical Paper Due	27

** The Advanced Negotiation portion of the Certificate in International Business Negotiation will be offered in a distance learning format. From June 28 – July 19, two synchronous sessions will be held. The time and date of the synchronous session will be set in consultation with the students.