

# ADR Video Resources

(Sukhsimranjit Singh, DRI Post-Graduate Fellow)  
For suggested additions, contact [ssingh01@hamline.edu](mailto:ssingh01@hamline.edu)

## ADR Overview/Miscellaneous Processes

**A Practitioner's Guide to ADR Methods** (CLE TV, Fall 1991)

[http://www.clelaw.lib.oh.us/Public/CATALOGS/VideoL\\_Z.html](http://www.clelaw.lib.oh.us/Public/CATALOGS/VideoL_Z.html)

**Overview of ADR: The Roark v. Daily Bugle Libel Claim**

Part 1: Interviewing and Counseling on ADR (26 minutes); Part 2: Proposing ADR to Opposing Counsel (19 minutes)(University of Missouri Columbia, 1991), 38 minutes; teaching manual available (Tape 4 in four part series "Dispute Resolution and Lawyers")

[http://www.west.thomson.com/store/product.aspx?r=3697&product\\_id=10387035](http://www.west.thomson.com/store/product.aspx?r=3697&product_id=10387035)

**Raisin v. Queens Bort & Trip: A Moot in Alternative Dispute Resolution**

(produced by Adelaide University and the Institute of Arbitrators and Mediators), 86 minutes. [www.adelaide.edu.au/arbitration/video](http://www.adelaide.edu.au/arbitration/video)

**Early Case Assessment DVD (2006: 2 hours)**

"Some of the most progressive senior legal executives from advanced global corporations discuss the cutting-edge of dispute management: Early Case Assessment. These explanations of hands-on tools, from the 2006 CPR Institute Spring Meeting in Atlanta Georgia, constitute state of the art business-to-business conflict management and resolution. "

<http://www.cpradr.org/pubs2004.asp?M=12.1>

**Out of Court: the Minitrial** (30 Minutes) is a 30 minute videotape that demonstrates how a minitrial is utilized to successfully resolve a dispute that resulted from a transnational shipping accident

<http://www.cpradr.org/pubs2004.asp?M=12.1>

**What's the Alternative?** (CPR 1990) 18 minutes

(no additional info available)

**Journey to Consensus: Interest-Based Negotiation in Land-Use Conflict**

Alberta Agriculture, Food and Rural Development. Edmonton, Alberta, Canada: Government of Alberta, Alberta Agriculture, 1995. Videorecording. 34 minutes. Includes discussion guide. The Keystone Conference DVD

[http://www1.agric.gov.ab.ca/\\$department/deptdocs.nsf/all/lib5628](http://www1.agric.gov.ab.ca/$department/deptdocs.nsf/all/lib5628)

**The Craft of Collaborative Practice:** Chip Rose, pioneer in area of collaborative practice, hosts a 12 hour seminar on 7 Video DVDs. (2005) ISBN # 1-933857-03-X

<http://www.mediate.com/products/pg1052.cfm>

**Get Busy, Get Paid! DVD**

“Randy Lowry hosts this top flight 2 hour Video DVD. PDF Manual on CD disk included. ISBN # 1-933857-01-3”

<http://www.mediate.com/products/pg1052.cfm>

**The Lighter Side of Mediation DVD**

“An hour of mediation laughs with Chip Rose & Don Saposnek. ISBN # 1-933857-09-9”

<http://www.mediate.com/products/pg1052.cfm>

**1-800-Out of Court-**Dispute Resolution. University of Oklahoma, College of Law,

<http://jay.law.ou.edu/library/video.cfm>,

Cayley, David. "**Justice as Sanctuary.**" Ideas. Toronto Ont. M5W 1E6: CBC Radio Works, Box 500, Station A, 1997. Audio tapes and transcript of interviews with Herman Bianchi. <http://www.cbc.ca/ideas/transcripts/j.html>

Cinema Guild. **Fire Within.** New York: **The Cinema Guild**, Inc., 2005. Videorecording. 57 minutes.

[http://www.cinemaguild.com/catalog/catalog\\_search.htm](http://www.cinemaguild.com/catalog/catalog_search.htm)

**PeaceTrees Vietnam: Reversing the Legacy of War.** Bainbridge Island, WA: Earthstewards, 1998. 58 minutes. <http://www.videoproject.com/pea-588-v.html>

Jackson, Judy. **Talk Mogadishu: Media Under Fire.** Reading, PA: Bullfrog Films, 2003. 50 minutes. <http://www.bullfrogfilms.com/catalog/talk.html>

Jackson, Judy. **The Ungrateful Dead: In Search of International Justice.** Toronto: Judy Films, Inc., 2005. 90 minutes.

<http://www.judyfilms.com/home.html>

Johnson, Louise. **When the Dust Settles.** Show Peace Series. Toronto: The National Film Board of Canada, 1997. 8 minutes.

<http://www.bullfrogfilms.com/catalog/dust.html>

Lynch, Jake, and Annabel McGoldrick. **News from the Holy Land Theory and Practice of Reporting Conflict.** Glasgow: Hawthorn Press, November, 2004. 51

minutes. DVD, VHS, PAL. A Peace Journalism Video with 48 pages of teaching notes. Details at <http://www.films.com/id/11620>

Mennonite Media. **Journey Toward Forgiveness**. National Council of Churches, 2001. <http://store.mennomedia.org/pc-86-11-journey-toward-forgiveness.aspx>

National Film Board. **For Angela**. Videorecording. 21:29 minutes. Toronto: National Film Board, 1993.  
<http://www.nfb.ca/trouverunfilm/fichefilm.php?id=30183&v=h&lg=en>

National Film Board. **Glimmer of Hope**. Videorecording. 52:22 minutes. Toronto: National Film Board, 1997.  
[http://www.nfb.ca/trouverunfilm/fichefilm.php?id=33348&v=h&lg=en&exp=\\${Glimmer}%20AND%20\\${of}%20AND%20\\${Hope}](http://www.nfb.ca/trouverunfilm/fichefilm.php?id=33348&v=h&lg=en&exp=${Glimmer}%20AND%20${of}%20AND%20${Hope})

Obomsawin, Diane. **Elbow Room**. Show Peace Series. Toronto: The National Film Board of Canada, 2002. 9 minutes.  
[http://www.nfb.ca/trouverunfilm/fichefilm.php?id=50906&v=h&lg=en&exp=\\${Elbow}%20AND%20\\${Room}](http://www.nfb.ca/trouverunfilm/fichefilm.php?id=50906&v=h&lg=en&exp=${Elbow}%20AND%20${Room})

Perlman, Janet. **Bully Dance**. Show Peace Series. Toronto: The National Film Board of Canada, 2000. 10 minutes.  
[http://www.nfb.ca/trouverunfilm/fichefilm.php?id=33918&v=h&lg=en&exp=\\${Bully}%20AND%20\\${Dance}](http://www.nfb.ca/trouverunfilm/fichefilm.php?id=33918&v=h&lg=en&exp=${Bully}%20AND%20${Dance})

Perlman, Janet. **Dinner for Two**. Show Peace Series. Toronto: The National Film Board of Canada, 1997. 8 minutes.  
[http://www.nfb.ca/trouverunfilm/fichefilm.php?id=33131&v=h&lg=en&exp=\\${Dinner}%20AND%20\\${for}%20AND%20\\${Two}](http://www.nfb.ca/trouverunfilm/fichefilm.php?id=33131&v=h&lg=en&exp=${Dinner}%20AND%20${for}%20AND%20${Two})

Raymont, Peter, and Lindalee Tracey, Producers. **Shake Hands with the Devil: The Journey of Roméo Dallaire**. Toronto: White Pine Pictures, 2004. Videorecording. DVD: 91 minutes.  
<http://www.newsreel.org/nav/title.asp?tc=CN0175&s>

Reid, Frances, Producer. **Long Night's Journey Into Day: South Africa's Search for Truth and Reconciliation**. Berkeley, CA: Iris Films/Iris Feminist Collective, 2000. 94 mins. Study Guide.  
<http://www.newsreel.org/nav/title.asp?tc=CN0056&s=Long%20Night's%20Journey%20Into%20Day>

Shapiro, Justine, and B. Z. Goldberg. **Promises**. USA: Cowboy Pictures, 2002. 1 hr. 56 min. <http://www.promisesproject.org/dist.html>

Sharpe, Jill, producer, and Velcrow Ripper, director. **In the Company of Fear**. Vancouver: Reel-Myth Productions, Inc., 1999. 50 minutes. A film about the non-

violence resistance through the work of "protective accompaniment."  
<http://www.amazon.com/Company-Fear-Non-Violent-Resistance-Minutes/dp/B000JVBHNY>

Triune Arts. **Resolving Conflict Creatively in the School Community: "Negotiation" and "Mediation."** Toronto: Triune Arts, 1999. Two video recordings. 52 minutes. Ten-lesson teacher manual with bibliography and student handouts. <http://www.triune.ca/pages/prod/rcc2.html>

Triune Arts. **Resolving Conflict Creatively in the Multicultural Community: "Inter-Cultural Mediation."** Toronto: Triune Arts, 1999. Videorecording. 24 minutes. Teacher manual with bibliography and student handouts. <http://www.triune.ca/pages/prod/rcc3.html>

Triune Arts. **Resolving Conflict Creatively between Victims & Youth Offenders "Diversion" and "Transformation"** Toronto: Triune Arts, 1999. Videorecording. 120 minutes. Discussion Guide. <http://www.triune.ca/pages/prod/rcc4.html>

York, Steve. **A Force More Powerful: A Century of Nonviolent Conflict** Washington, DC: York Zimmerman Inc, and WETA, 2000. Narrated by Ben Kingsley. Six 30-minute videorecordings. Available in educational or home versions. <http://www.aforcemorepowerful.org/order.php#film>

York, Steve. **Bringing Down A Dictator.** Washington, DC: York Zimmerman Inc, and WETA, 2002. Narrated by Martin Sheen. Videorecording. 60 minutes. Available in educational or home versions. <http://www.aforcemorepowerful.org/order.php#film2>

## Arbitration

**Advanced Arbitration Insight:** 20/20, American Bar Association, 2006  
<http://www.abanet.org/dispute/publications/arbitrationtraining.html>

**Arbitral Advocacy: Mock Arbitration Proceedings and Commentary,**  
Arbitration (Institute for Transnational Arbitration)  
[http://www.cailaw.org/ita/ITA\\_DVD\\_05\\_details.html](http://www.cailaw.org/ita/ITA_DVD_05_details.html)

Case Strategy and Written Advocacy  
Pre-Hearing Advocacy  
Advocacy with Witness Testimony  
Oral Advocacy

**Arbitration of a Commercial Dispute: Adagent, Inc. vs. DST Corp.**

“A video demonstrating the entire process of a commercial arbitration hearing, from the panel chairperson's opening statement through parties' closing arguments. An educational tool for law firms, corporate law divisions and law schools, as well as individuals.”

<http://www.adr.org/sp.asp?id=24523>

**Bingham v. Ecotronics – Arbitration of an Employment Dispute** (West Publishing, 1996), running time 64:09. Teaching manual available (no additional info available)

**International Commercial Arbitration** (Institute for Transnational Arbitration)

[http://www.cailaw.org/ita/ITA\\_DVD\\_05\\_details.html](http://www.cailaw.org/ita/ITA_DVD_05_details.html) , 15 hours in 3 volumes;

Designing your International Arbitration

Litigating the Merits of a Arbitral Award – The Heart of Your Arbitration

The Making and Enforcement of an Arbitral Award

**International Commercial Arbitration** (Institute for Transnational Arbitration)

[http://www.cailaw.org/ita/ITA\\_DVD\\_05\\_details.html](http://www.cailaw.org/ita/ITA_DVD_05_details.html), 6 hours in 3 DVD's

**The Arbitration Act 1996** – Programme 379 and Programme 385 (Legal Network Television) see website of Chartered Institute

## General Civil Mediation

**Bingham v. Ecotronics – Mediation of an Employment Dispute** (West Publishing 1996), running time 47:41, teaching manual available

**Mediating a Sexual Harassment Case: What would you do?** (JAMS Foundation 2003), supplemental five part role-play parts, memorandum of law, mediator discussion guide and outline, and video script available for download from [www.jamsfoundation.org](http://www.jamsfoundation.org).

**Mediation and the Dynamics of Conflict** (CDR Associates, running time 48 minutes), <http://www.mediate.org/index.cfm>

**Mediation- An Introduction, Michael Gibson**, 20 minutes, Stitt Feld Handy Group, <http://www.sfhgroup.com/usa/training/videos-and-books/>

**Mediation: The Process “Technoworks” – Employment Dispute with Attorneys** (Mediation Center for Dispute Resolution, running time 1 hour, 22 minutes )

**Mediation: The Red Devil Dog Lease** (University of Missouri Columbia, 1991), 38 minutes; teaching manual available (Tape III in four part series “Dispute Resolution and Lawyers”)

[http://www.west.thomson.com/store/product.aspx?r=3696&product\\_id=10386772](http://www.west.thomson.com/store/product.aspx?r=3696&product_id=10386772)

**Mediators at Work: Breach of Warranty?** “displays the mediation of a typical commercial legal dispute. The case involves a breach-of-warranty suit between two companies over damage that the defendant supplier allegedly caused to the plaintiff company’s fleet of trucks by selling it defective antifreeze. The dispute is complicated by the fact that the plaintiff has filed a bad-faith settlement practice claim against the defendant’s insurance carrier, as well as by the interests and emotions of the principals of the two family-owned companies.” 55 minutes  
[http://www.pon.org/catalog/product\\_info.php?products\\_id=207](http://www.pon.org/catalog/product_info.php?products_id=207)

**Mediators at Work: Termination Tempest** “is an unscripted, realistic demonstration of the mediation of an employment dispute. The mediation is based on the facts of the *Termination Tempest* role simulation, also available through the Clearinghouse. Plaintiff Pat Thibideau had worked at Kane Restaurant Supply for fifteen years before being terminated at age 66. Thibideau sued Kane under the Federal Age Discrimination Act, alleging that the termination was pursuant to Kane's illegal mandatory retirement policy. The case has been in court for approximately one year, and substantial discovery has been completed. At Kane's suggestion, the parties and their counsel have agreed to try to settle the case through mediation.” Run time: 90 Minutes  
[http://www.pon.org/catalog/product\\_info.php?products\\_id=352](http://www.pon.org/catalog/product_info.php?products_id=352)

**Murphy v. Dupont** (Program on Negotiation, running time 51 minutes)  
<http://www.pon.org/catalog/index.php>

**Resolution through Mediation: Solving a Complex International Business Problem.** “Discover the value of resolving trademark conflicts through mediation with this 40-minute informative video, which demonstrates a mock mediation session. Setting the stage with a business dispute between a Russian distillery and an American manufacturer and distributor of alcoholic products, the video reviews how two parties are able to use a mediator to settle their differences. Allegations of unfair trade practices, trademark and trade dress infringements and bad faith pirating dominate the dispute. The video uses an actual INTA mediator and INTA members as talent, and was introduced in May 2003 to attendees of INTA's 125th Anniversary Annual Meeting in Amsterdam, Netherlands. The video features an accompanying study guide to assist in getting the most out of your viewing. Time: 40-minute program duration.” Stream for classroom use by visiting [www.inta.org](http://www.inta.org) (current site for the video download is: [http://www.inta.org/index.php?option=com\\_content&getcontent=3&id=695&task=view&Itemid=171&getcontent=3](http://www.inta.org/index.php?option=com_content&getcontent=3&id=695&task=view&Itemid=171&getcontent=3)). NOTE: May also be purchased as DVD/CD in 28 and 40 minute versions. For details see: <http://www.cpradr.org/pubs2004.asp?M=12.1>

**Save the Last Dance: Mediating through Understanding** “Produced by the Program on Negotiation in collaboration with the Center for Mediation in Law, this video demonstrates the "Mediation through Understanding" mediation model as applied to a highly charged business conflict. Focusing on a dispute between a dance company and its recently discharged choreographer, which raises intellectual property and employment issues, the video alternates between excerpts from the mediation itself and an educational commentary.” (Program on Negotiation, running time, 1 hour)

[http://www.pon.org/catalog/product\\_info.php?products\\_id=261](http://www.pon.org/catalog/product_info.php?products_id=261)

Center for Dispute Resolution, Capital University Law and Graduate Center, and Scot E. Dewhirst. **Mediation: The Seven-Stage Model**. Columbus, Ohio: Ohio Commission on Dispute Resolution and Conflict Management. 1991. Videorecording. 32 minutes.

<http://www.peacemakers.ca/bibliography/bib23video.html>

CPR Institute for Dispute Resolution. **Mediation in Action: Resolving a Complex Business Dispute**. 1994. Videorecording. 36 minutes. Includes 45-page Study Guide. In the Shadow of the City

<http://www.peacemakers.ca/bibliography/bib23video.html>

**American Bar Association. Mediation: Is It for You.** Washington, DC: American Bar Association. Videorecording. 18 minutes. Includes facilitator's guide and booklet *Mediation: A Consumer's Guide*. Michael Wheeler, Executive Producer

Program on Negotiation, 1998

“A simulated mediation between an aid worker and a project funder, featuring Getting to YES co-author Bruce Patton as the mediator”

<http://www.pon.org/catalog/index.php?cPath=39>

#### **Lawyers & Clients The Initial Interview**

Robert H. Mnookin (featured) and Susan Hackley (producer)

Program on Negotiation, 1998

“An illustration of interviewing and listening techniques appropriate for lawyer-client interviews, featuring Harvard Law School Professor Robert Mnookin”

<http://www.pon.org/catalog/index.php?cPath=39>

#### **Mediating Public Disputes** Lawrence E. Susskind

“A discussion of the role and functions of a court-appointed special master serving as a mediator in a case study of a scientific/technical dispute in New Jersey”

<http://www.pon.org/catalog/index.php?cPath=39>

**Mediation Lecture Video Series** Professors Sara Cobb and Lawrence Susskind

Three videos featuring guest lecturers from the "Mediation and Other Facilitative Roles in Dispute Resolution" seminar, offered by the Program on Negotiation:  
<http://www.pon.org/catalog/index.php?cPath=39>

**MGI Film & Television. Mediation: An Introduction.** Toronto: MacKenzie Group International, P.O. Box 218, Stn. C, 1117 Queen Street West, Toronto, ON, Canada M6J 3P4, 1996. Videorecording. 20 minutes.

**Mediator Responsibility and Accountability in Public Disputes**

Lawrence E. Susskind, "An educational video for mediators or mediation students regarding mediator responsibility when parties have unequal knowledge, skills or power"  
<http://www.pon.org/catalog/index.php?cPath=39>

**In the Shadow of the City**

Michael Wheeler, Executive Producer  
Program on Negotiation, 1998  
"A simulated mediation between an aid worker and a project funder, featuring Getting to YES co-author Bruce Patton as the mediator"  
<http://www.pon.org/catalog/index.php?cPath=39>

**Lawyers & Clients The Initial Interview**

Robert H. Mnookin (featured) and Susan Hackley (producer)  
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<http://www.pon.org/catalog/index.php?cPath=39>

**The Mediators: Views from the Eye of the Storm – Volume I**

"A collection of observations and experiences of 31 of the world's most experienced mediators. 2 hr. Video DVD. (2006) ISBN # 1-933857-04-8"  
<http://www.mediate.com/products/pg1052.cfm>

**Video Arts. *From "No" to "Yes": The Constructive Route to Agreement.*** Featuring Robert Lindsay and Phyllicia Law. Northbrook, Ill.: Video Arts: International Tele-Film [distributor], 1988. Videorecording. 27 minutes.  
[http://www.johncleesetraining.com/From No to Yes.htm](http://www.johncleesetraining.com/From_No_to_Yes.htm)

**Victoria Law Foundation. *Working It Out Through Mediation.*** Victoria Law Foundation, 2002. Videorecording. 15 minutes 30 seconds. 47-page video user guide and 39-page training notes booklet. (Note: this video is in PAL.)  
[http://www.victorialaw.org.au/books/Working\\_it\\_out -  
A mediation resource package.htm](http://www.victorialaw.org.au/books/Working_it_out_-_A_mediation_resource_package.htm)

## Family Mediation

**Case of Willie** (Academy of Family Mediators, running time 1 hour, 53 minutes)  
<http://www.acrnet.org/library/catalogue.htm#videos>

**Contracting for mediation: the initial mediation consultation**(90 minutes)  
“The essential aspects of mediation are described and the couple is prepared to proceed with a constructive mediation effort.”  
<http://www.acrnet.org/library/catalogue.htm#videos>

**Creative Options for Mediating Support** (95 minutes)  
“This video, taped at the Academy of Family Mediators’ 1994 Annual Conference, features three role plays designed to demonstrate the mediation of support issues involving a divorcing couple with two children and substantial difference in present earnings. Narrated by John Gartland, this video displays three very different mediation styles, making this an excellent training video. Highlights include: examples of how discussions of state child support guidelines can act as a barometer when discussing support issues; the benefits of computer programs in mediation; and how client budgets raise questions and issues that need to be addressed during this stage of mediation”  
<http://www.acrnet.org/library/catalogue.htm#videos>

**Divorce Mediation: Avoiding a Civil War** (Atlanta Divorce Mediators, Inc., running time 1 hour, 33 minutes), <http://www.mediationtraining.net/>

**Family Mediation: We Can Work it Out!** The 1997 revised edition of this 1991 video includes a 20-page discussion guide. Produced by The May Street Group.  
<http://dispute.resolution.uvic.ca/publications/order.htm>

**Mediation: it’s up to you** A Public Education Video (23 minutes)  
“The perfect tool for introducing clients and referrals to mediation, this tape provides a summary of the essential components of the mediation process, and presents three segments of a mediation involving a divorcing couple. The couple

is faced with challenging issues concerning the parenting of their son, their jointly owned business, and their home. Mediation: It's Up To You goes behind the scenes of the mediation to interview the participants, the mediator and other professionals associated with the mediation.”

<http://www.acrnet.org/library/catalogue.htm#videos>

**Yours, mine and ours: property division mediation** (90 minutes)

“A demonstration of several approaches to a complex financial mediation, this mediation includes discussion of individual vs. marital property issues, real property division, pension issues and royalty assets.”

<http://www.acrnet.org/library/catalogue.htm#videos>

**Academy of Family Mediators. Boundaries: Sexual Harassment**, featuring Dr. John Haynes. Calgary, Alberta: Positive Conflict Management, available through Association for Conflict Resolution. 1994. Videorecording. 38:12 minutes. The Mediators: Family Mediation Edition

<http://www.peacemakers.ca/bibliography/bib23video.html>

**27 of the world's leading family mediators.** 2 DVDs: 48 min. & 150 min. (2006)

ISBN # 1-933857-07-2”

<http://www.mediate.com/products/pg1052.cfm>

**Mediating Divorce Agreement**

15 hrs. on 5 Video DVDs with Jim Melamed, CEO of Mediate.com. (2005) ISBN # 1-933857-00-5

<http://www.mediate.com/products/pg1052.cfm>

**Improving Parent Child Relationships**

20 half hour episodes on 5 DVDs, with Viewer's Guide - Carol Lynn Morse, Ph.D. (2005). ISBN # 1-933857-06-4

<http://www.mediate.com/products/pg1052.cfm>

## Mediation Representation

**Mediation Madness** (American Bar Association, 2003). “A series of ten vignettes demonstrating tough trial lawyers thrown into a mediation. It is a “how not to do it” demonstration and is designed to be the catalyst for panel discussion or role play of how to be better advocates in mediation. The vignettes were developed as a project of the ADR Advocacy in Litigation Practice Committee of the ABA Section of Dispute Resolution. The project was underwritten by the American Bar Association in cooperation with the Center for the Study of Dispute Resolution at the University of Missouri-Columbia.”

<http://www.abanet.org/dispute/mediation.doc>

**Representing Clients in Mediation** (American Bar Association, running time 62 minutes)

<http://www.abanet.org/abastore/index.cfm?section=main&fm=Product.AddToCart&pid=V00RCMD>

**What Every Litigator Needs to Know About Mediation** (3 part series, ABA)

Tape I: What is Mediation and When Should you Use It? (1 hour, 25 min)

Tape II: How to Prepare your Client and Yourself for Mediation (ABA, 1 hour, 25 minutes)

Tape III: How to Represent Your Client During Mediation (ABA, 1 hour, 25 minutes)

<http://www.abanet.org/abastore/index.cfm?section=main&fm=Product.AddToCart&pid=WEL1001>

## Negotiation

**Dispute Settlement Negotiation: The Thompson Decker Medical Malpractice Claim**, (University of Missouri Columbia, 1991), 47 minutes; teaching manual available (Tape I in four part series “Dispute Resolution and Lawyers”)

[http://west.thomson.com/store/product.aspx?r=3694&product\\_id=10386330](http://west.thomson.com/store/product.aspx?r=3694&product_id=10386330)

**The Stanford Video Guide to Negotiating** (Stanford University, 1999). 59 minutes.

<http://www.rctm.com/Products/stanfordexecutivebriefingsvideos/5328.htm>

**Transaction Negotiation: The Carton Contract**, (University of Missouri Columbia, 1991); teaching manual available (Tape II in four part series “Dispute Resolution and Lawyers”)

[http://west.thomson.com/store/product.aspx?r=3695&product\\_id=10386551](http://west.thomson.com/store/product.aspx?r=3695&product_id=10386551)

**Winners (Don't) Take All: Creating and Claiming Value in Negotiation** (Stanford Graduate School of Business, 2005 ). 58 minutes.

<http://www.kantola.com/p/EBGMN.htm>

**A Conversation with the Founders Reflections on the Program on Negotiation's beginnings** Produced by Susan Hackley and Eleanor Jewett Program on Negotiation (2004)

<http://www.pon.org/catalog/index.php?cPath=39>

**DEC v. Riverside, Discussion of the PON Simulation**; David Lax  
A videotaped analysis of players' scores from the PON role simulation "DEC v. Riverside"

<http://www.pon.org/catalog/index.php?cPath=39>

**Deliberative Democracy Meets Dispute Resolution Reflections and Insights from the 2005 Workshop on Deliberative Democracy and Dispute Resolution, Cambridge, Massachusetts** Carri Hulet (producer), under the supervision of Lawrence Susskind, Program on Negotiation (2006)  
“Highlights of dialogue from a two-day workshop on deliberative democracy and dispute resolution approaches to civic engagement”  
<http://www.pon.org/catalog/index.php?cPath=39>

**Getting to Yes Video Workshop on Negotiation** Roger Fisher, William Ury, and Bruce Patton of the Harvard Negotiation Project. Nathan/Tyler (1991)  
“ A self-contained video workshop on interest-based negotiation, based on the international best-seller Getting to YES and featuring the book's co-authors Roger Fisher, William Ury, and Bruce Patton”  
<http://www.pon.org/catalog/index.php?cPath=39>

**Good Offices in a War-Weary World** Michele Ferenze, Executive Producer The Consensus Building Institute and the Program on Negotiation (2000)  
“An exploration of the role of "good offices" providers in long-standing, complex conflicts Great Negotiator 2002: Lakhdar Brahimi”  
Edited by James Sebenius and Kristen Schneeman  
Program on Negotiation (2004)  
<http://www.pon.org/catalog/index.php?cPath=39>

**Discussions with Ambassador Lakhdar Brahimi regarding his international negotiation experiences, including negotiating a new government for Afghanistan in 2002** Great Negotiator 2003: Stuart Eizenstat  
Program on Negotiation (2004) “DVD featuring excerpts from a discussion with Stuart Eizenstat regarding his efforts negotiating reparations for victims of Nazi Germany”  
<http://www.pon.org/catalog/index.php?cPath=39>

**HackerStar Negotiation, The Harvard Negotiation Project**  
Morgan Guaranty Trust Company (1985)  
“Realistic video depicting the use of principled negotiation to prepare for and negotiate a bitter business dispute, featuring Getting to YES co-author Roger Fisher”  
<http://www.pon.org/catalog/index.php?cPath=39>

**Hans Brandt, Jeswald W. Salacuse**  
Program on Negotiation, 2003

“A short dramatized problem regarding an intra-company dispute over the appropriate integration of a German engineer into a U.S.-based software development team”

<http://www.pon.org/catalog/index.php?cPath=39>

### **Improving Negotiating Power**

Roger Fisher (featured) and Lavinia Hall (producer)

Program on Negotiation, 1986

“A demonstration of the circular pattern of problems and the elements of principled negotiation articulated in Getting to Yes.”

<http://www.pon.org/catalog/index.php?cPath=39>

### **Negotiating Corporate Change**

James K. Sebenius and Harvard Business School Publishing

Harvard Business School Publishing (1995)

“A simulated negotiation among several corporate officers regarding a major information systems change, interspersed with commentary on the negotiation process by Professor James Sebenius”

<http://www.pon.org/catalog/index.php?cPath=39>

### **Negotiating in Today's World**

Successful Deal Making at Home and Abroad

Jeswald W. Salacuse Commonwealth Films (1993)

“A comprehensive video-based seminar featuring Professor Jeswald Salacuse, a leading authority on global deal making”

<http://www.pon.org/catalog/index.php?cPath=39>

### **Negotiation and Mediation Practice in Public Decision Making**

Lawrence E. Susskind

“This video addresses deadlocks, pre-negotiation, negotiation, and post-negotiation practice in public decision making.”

<http://www.pon.org/catalog/index.php?cPath=39>

### **Negotiation of a Commercial Lease**

The Program on Negotiation

“An unscripted video showing two different pairs of real estate professionals negotiating the terms of a commercial lease”

<http://www.pon.org/catalog/index.php?cPath=39>

### **Negotiation Pedagogy Video Series, Part One**

Professor Michael Wheeler (Harvard Business School)

Michael Wheeler (featured) and Melissa Manwaring (producer)

Program on Negotiation (2003)

“An unscripted video showing an experienced negotiation professor teaching a complete class session through role simulation debrief, video, and discussion”  
<http://www.pon.org/catalog/index.php?cPath=39>

**Negotiation Pedagogy Video Series, Part Two**

Professor Lawrence Susskind

Lawrence Susskind (featured) and Melissa Manwaring (producer)

Program on Negotiation (2005)

“An unscripted video showing an experienced negotiation professor teaching an executive education session through the running and debriefing of the "Teflex Products" role simulation”

<http://www.pon.org/catalog/index.php?cPath=39>

**Politics of Discourse in Mediation, Sara Cobb**

An educational video for mediators or mediation students regarding the management of mediation "politics"

<http://www.pon.org/catalog/index.php?cPath=39>

**PON Video Lecture Series Escalation of a Conflict**

Jeffrey Z. Rubin (featured) and Lavinia Hall (producer)

Program on Negotiation, 1986

“A videotaped lecture featuring former PON Executive Director Jeffrey Z. Rubin”

<http://www.pon.org/catalog/index.php?cPath=39>

**Robyn & Luis Jeswald W. Salacuse**

Program on Negotiation, 2004

“A short dramatized problem regarding a dispute between two corporate officers over the best way to improve company profitability”

<http://www.pon.org/catalog/index.php?cPath=39>

**Seminar Lecture Series**

Professors Jeffrey Rubin, Roger Fisher, and Lawrence Susskind

“Selected lectures from the Seminar on Negotiation and Dispute Resolution sponsored by the Program On Negotiation.”

<http://www.pon.org/catalog/index.php?cPath=39>

**Women Negotiate**

Deborah M. Kolb, with the Simmons College Graduate School of Management, and the Program on Negotiation at Harvard Law School.

Simmons College Graduate School of Management, 1989

“An exploration of the issue of gender in negotiations, featuring interviews with three professional women negotiators”

<http://www.pon.org/catalog/index.php?cPath=39>

**The self-guided negotiation course.** Capital University Law School, Center for Dispute Resolution. This nation wide project produced four negotiation course videos on Negotiation Styles and Strategies, Planning of Negotiations, Negotiation: Implementation and Tactics and Special Issues in Insurance Negotiations.

“Providing a running commentary on mistakes that are being made and how to correct them, Fisher, Ury and Patton coach the parties on effective approaches to take. Also available in a 67 minute "Short-Cut" version.”

<http://www.videos4training.com/negotiation-skills-training-videos.html>

**Counseling and negotiation: The Settlement of Lancer v. American Steel Co.** (VHS). 21 min. “Published by Commerce Clearing House, Inc., in cooperation with the Center on Professionalism of the University of Pennsylvania Law School. Written by Janet G. Perry.”

<http://library.law.wisc.edu/guides/video/search.php>

**A negotiation of a Business Transaction** (VHS). 33 min.

“Published: Provo, Utah: Brigham Young University Media Marketing, 1987. Produced in cooperation with the J. Reuben Clark Law School.”

<http://library.law.wisc.edu/guides/video/search.php>

Series coordinator Gerald R. Williams.

**A negotiation of a Divorce Case** (VHS). 54 min. “Published: Provo, Utah: Brigham Young University, 1978. Produced in cooperation with the J. Reuben Clark Law School.” <http://library.law.wisc.edu/guides/video/search.php>

Directed by Roger S. Olson; series coordinator Gerald R. Williams.

**A negotiation of a Personal Injury Case** (VHS). 30 min.

“Published: Provo, Utah: Brigham Young University, 1978.

Produced in cooperation with the J. Reuben Clark Law School.”

<http://library.law.wisc.edu/guides/video/search.php>

Series coordinator, Gerald R. Williams; special assistance by Roger G. Croft; instructional developer, David O. McKay Institute; directed by Roger S. Olson.

**Cultural & Gender Issues in Negotiation & Mediation**

Seminar taught by Nina Meierding - 7 hours in 6 DVD set. (2006). ISBN # 1-933857-05-6

<http://www.mediate.com/products/pg1052.cfm>

**Strategic Negotiation Integrating Negotiation Approaches to Achieve Best Results**, with Randy Lowry & Peter Robinson of Straus Institute for Dispute Resolution, 6 hrs. on 3 Video DVDs (2005) ISBN # 1-933857-02-1 (2005)

<http://www.mediate.com/products/pg1052.cfm>

## Restorative Justice

**Forgiveness Video**, Mara Alper, (28 min)

[http://www.maraalper.com/doc\\_forgiveness\\_1.html](http://www.maraalper.com/doc_forgiveness_1.html)

**Reweaving the Fabric of Community** (22 minutes, Mediation Network of North Carolina and the Mountain Dispute Settlement Center, 1999).

<http://www.voma.org/videography.shtml>

**The Visionaries, Part 1** (28 minutes, Public Broadcasting System and the National Association for Community Mediation, 1999)

<http://www.nafcm.org/pg54.cfm>

**"Restoring Justice"** (51 minutes), Presbyterian Church, USA for the National Council of Churches <http://www.pcusa.org/media/broadcast.htm>

**"Restorative Justice: Making Things Right"** (22 minutes), Mennonite Central Committee

<http://www.mennonitechurch.ca/resourcecentre/ResourceView/1/5205>

**"Restorative Justice: Beyond Just Us"** (22 minute version or a condensed 12 minute version), Colorado Forum on Community and Restorative Justice

<http://www.voma.org/videography.shtml>

**Restorative Justice: For Victims, Communities, and Offenders**, The Center for Restorative Justice and Mediation, University of Minnesota

<http://rjp.umn.edu/Resources/videos.html>

**Restorative Justice: Victim Empowerment through Mediation and Dialogue**, The Center for Restorative Justice and Mediation, University of Minnesota

<http://rjp.umn.edu/Resources/videos.html>

**An Overview of Victim Offender Mediation and Conferencing**, The Center for Restorative Justice and Mediation, University of Minnesota

<http://rjp.umn.edu/Resources/videos.html>

**Victim Offender Mediation and Conferencing: A Multi-Method Approach**, The Center for Restorative Justice and Mediation, University of Minnesota

<http://rjp.umn.edu/Resources/videos.html>

**Complete Victim Offender Mediation and Conferencing Training: Modeling 2 Cases from Preparation to Mediation**, The Center for Restorative Justice and Mediation, University of Minnesota <http://rjp.umn.edu/Resources/videos.html>

**Victim Sensitive Offender Dialogue in Crimes of Severe Violence**, The Center for Restorative Justice and Mediation, University of Minnesota

<http://rjp.umn.edu/Resources/videos.html>

**Triune Arts** has three videos, on restorative justice, school conflict and on resolving conflict in a multicultural community

<http://triune.ca/pages/others/stream.html>

### **Miscellaneous/conflict resolution(general)**

**Faces of the Enemy: Reflections of the Hostile Imagination** (Quest Production 1987) <http://www.worldcatlibraries.org/wcpa/top3mset/19729069>

#### **Making Peace and Sharing Power**

“This series of videotapes, released in 1997, documents "Making Peace and Sharing Power: A National Gathering on Aboriginal Peoples and Dispute Resolution," a conference sponsored by the Institute for Dispute Resolution in Victoria, British Columbia, April 30 - May 3, 1996”

<http://dispute.resolution.uvic.ca/publications/order.htm>

#### **The Path to Making Peace and Sharing Power**

Joseph Gosnell Sr.(Sim'oogit), President, Nisga'a Tribal Council  
Plenary 1: May 1, 1996. Tape 1 of 6 (44 minutes)

<http://dispute.resolution.uvic.ca/publications/order.htm>

#### **Challenges Along the Path**

Roberta Jamieson, Ombudsman of Ontario; Michelle LeBaron, George Mason University; Stephen Owen, Deputy Attorney General, Province of British Columbia

Plenary 2: May 1, 1996. Tape 2 of 6 (39 minutes)

<http://dispute.resolution.uvic.ca/publications/order.htm>

#### **Using the Courts to Resolve Conflicts**

Colin Gabelman, Member of the Legislative Assembly, British Columbia; Kristine Olson, United States Attorney, District of Oregon, USA; Sidney I. Lezak, Mediator and Arbitrator, Portland Oregon, USA; Satsan (Herb George), Hereditary Chief of the Wets'uet'en Nation, British Columbia

Plenary 3: May 2, 1996. Tape 3 of 6 (67 minutes)

<http://dispute.resolution.uvic.ca/publications/order.htm>

#### **The Role of Commissions and Tribunals in Resolving Conflicts**

Roberta Jamieson, Ombudsman of Ontario, Moderator; Stephen Perry Bryers, Senior Council before the Waitangi Tribunal on behalf of the Ngati Awa Tribe, New Zealand The Honourable Frederick Chaney, National Native Title Tribunal, Australia; Alec Robertson, Chief Commissioner, British Columbia Treaty Commission

Plenary 4: May 2, 1996. Tape 4 of 6 (74 minutes)

<http://dispute.resolution.uvic.ca/publications/order.htm>

#### **Crisis Intervention and The Role of the Media in Resolving Conflicts**

Ed John, Grand Chief, Tl'azt'en Nation; Jannie Botes, George Mason University  
Peter Montague, Royal Canadian Mounted Police, British Columbia; Stephen  
Hume, Vancouver Sun

Plenary 5: May 3, 1996. Tape 5 of 6 9 (77 minutes)

<http://dispute.resolution.uvic.ca/publications/order.htm>

**Elijah Harper, Member of Parliament, Churchill, Manitoba**

Keynote address: May 2, 1996. Tape 6 of 6 (37 minutes)

<http://dispute.resolution.uvic.ca/publications/order.htm>