MEDIATION
DISPUTE RESOLUTION INSTITUTE
HAMLINE SCHOOL OF LAW
JANUARY TERM 2008

PROFESSOR SHARON PRESS

TEXT:  MEDIATION THEORY AND PRACTICE, 2ND EDITION
ALFINI, PRESS, STERNLIGHT & STULBERG

CLASSES MEET: JANUARY 2, 3, 4, 5, 7, AND 8
9 AM – 4:30 PM

READING ASSIGNMENT TO BE COMPLETED BEFORE FIRST CLASS:
CHAPTERS 1 AND 2

WEDNESDAY, JANUARY 2
Overview of Conflict and Dispute Settlement Processes; Introduction to
Negotiation; Ethical Issues for Lawyers in Negotiation/Mediation; Introduction to
Mediation

After Class Assignment: Read Chapter 3 and Prepare Mediator Opening
Statement

THURSDAY, JANUARY 3
Role of the Mediator; Conducting the Mediation, including beginning the
mediation, listening skills, and generating movement

After Class Assignment: Read Chapters 6 and 7

FRIDAY, JANUARY 4
Conducting the Mediation, including managing a caucus, bringing closure to the
session, and writing the mediation agreement; Understanding Diversity

After Class Assignment: Read Chapters 8 and 9

SATURDAY, JANUARY 5
Ethical Issues in Mediation; Role of Attorneys in Mediation; Role Play
Simulation with Attorneys

After Class Assignment: Group Project Preparation
SUNDAY, JANUARY 6

NO CLASS SCHEDULED

MONDAY, JANUARY 7

Groups I, II, and III Presentations; Minnesota Rules; Role Play Simulation

TUESDAY, JANUARY 8

Groups IV and V Presentations; Role Play Simulations; Summary and Evaluations

Grading: Grades for degree seeking students will be based on the following weights:

- 30%: Class Participation and Group Presentation
- 70%: Final Take-Home Exam based on the readings in the syllabus. It will be due on Monday, January 22, 2007 at 4:30 PM, at the Registrar’s Office. Please keep a copy of your exam and obtain a time-stamped receipt. Students not residing in the Twin Cities may mail their exam to Debra Berghoff, Dispute Resolution Institute, 1536 Hewitt Avenue, St. Paul, MN 55104. Submissions must be sent via two-day mail and postmarked no later than January 22nd (it is recommended that you obtain a receipt from the post office in case you need to verify that the paper was mailed on time).

Attendance at ALL class sessions is required.

Written Assignments: Only degree seeking students must complete the final exam. Non-degree seeking students may elect to submit a final for comments and feedback.

GROUP PROJECTS:

I: Mediator Roles, Orientations, and Styles (evaluative/facilitative debate), chapter 4

II: Institutionalization of Mediation: Pros and Cons, chapter 10

III: Confidentiality and Mediation: Sources, UMA, Exceptions, chapter 5

IV: Mediation in Other Contexts, chapter 11

V: Mediator Qualifications, pages 401 – 419; 437 - 459